

PATENT**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**

Appl. No.: 09/497,383 Confirmation No.: 7431
Applicant(s): David L. Bahr, et al.
Filed: February 3, 2000
Art Unit: 2143
Examiner: George C. Neurauter
Title: SYSTEM AND METHOD FOR SCANNING A DOCUMENT
IN CLIENT/SERVER ENVIRONMENT

Docket No.: 047307-258663
Customer No.: 00826

Commissioner for Patents
P.O. Box 1450
Alexandria, VA 22313-1450

DECLARATION OF KEVIN BENNETT

1. My name is Kevin Bennett, the Chief Financial Officer of InterTech Information Management, Inc. (hereinafter "InterTech"), a Georgia corporation.
2. I am over twenty-one (21) years of age and am otherwise qualified to give this declaration.
3. The following statements based on my own knowledge are true, and all statements made on information and belief are believed to be true.
4. In my work, I frequently interact with customers of InterTech's eWebcoding system, and therefore have learned of their experiences, use, and impressions of InterTech's eWebcoding system.
5. Attached are declarations of Sisters of Charity Healthcare, Leveanworth, Kansas and Seton Healthcare Network, Austin, Texas, two customers that use InterTech's eWebcoding system.

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6. On information and belief, these customers are representative of the majority of our customers in terms of their experience, use, and impressions of InterTech's eWebcoding system.

7. On information and belief, I believe that InterTech's customers attribute significant value to the fact that InterTech's eWebCoding system uses a web browser with which they are already familiar through their prior experience with the Internet, as opposed to a proprietary user interface that the customers' coders must be trained to use, combined with other new features.

8. On information and belief, our customer's coders use InterTech's eWebcoding system to scan a document, adjust the display of the document if necessary, input data to index the scanned document, upload the scanned document and index data to a remote server for storage, all from within the web browser.

9. On information and belief, these features make the eWebCoding system easier for InterTech's customer's coders to use, thereby enhancing their productivity.

10. For example, the eWebCoding system requires relatively few actions on the part of our customer's coders in order to scan, adjust if necessary, input index data, and upload the scanned document and index data to a remote server for storage.

11. As one example, the fact that the coder need not move the mouse in order to alternately scan and upload documents contributes to increasing the coders' throughput in scanning and indexing a document.

12. Further, on information and belief, the fact that the eWebCoding system is web-browser-based enables our customers' coders to work from anywhere they have access to a computer with a web browser, including home.

13. On information and belief, the ease of use of the eWebCoding system also enables our customer's to train new coders relatively rapidly and easily.

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14. The following are the annual gross revenue figures for InterTech's eWebCoding system:

<u>Year</u>	<u>Gross Revenue</u>
2003	US \$6.6 million
2002	US \$4.5 million
2001	US \$2.4 million

15. I believe that a significant portion of these revenues and revenue growth is due to the new features of the eWebcoding system described herein that motivate the customers to license the eWebcoding system and continue to use it.

16. I have been warned that willful false statements and the like are punishable by fine or imprisonment, or both (18 U.S.C. 1001) and may jeopardize the validity of the application or any patent issuing thereon.



(signature)

Date: 5/7/04